



**print.  
work.  
flow.**

**FeltenStein**

*print. work. flow.*

# FeltenStein understands you.

## FeltenStein

*print. work. flow.*

Capturing, digitizing, managing, archiving and printing information – FeltenStein is the ideal partner for all your company's electronic document management needs. For more than 35 years, FeltenStein has provided numerous companies with innovative printing, copying and multifunction devices, developing a fine grasp of their individual processes and needs. This includes the professional automation of everyday work such as binding, inserting and packaging. FeltenStein provides a professionally trained and experienced team to support companies dealing with automated cash processing and the requirements associated with it.

For an optimal flow of information, FeltenStein develops individual solutions that are precisely tailored to your needs and, with their substantial experience, integrates them into the IT environment of your company. Based on hardware and software from leading manufacturers that's been proven worldwide, FeltenStein has developed its own customer and market-oriented approach – with the aim of creating added technological value for your company through digitization and transformation.

**Biagio PAGANO**  
Managing Partner  
FeltenStein



**Claudio BOCCI**  
Managing Partner  
FeltenStein

FeltenStein was founded in 1983 and since August 2018 has been managed by the new owners Biagio Pagano and Claudio Bocci. Both have distinguished themselves through many years of experience in the company. At the company's headquarters in Luxembourg, we employ a team of 22 multilingual professionals in the development of solutions that ensure optimal workflow of your data.

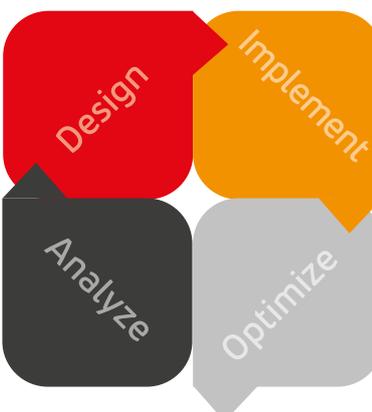
With AudioVisualConcepts, the company is expanding its portfolio with a Multimedia division in 2019.

**AudioVisual**  
Concepts by FeltenStein

## The FeltenStein principle

### Four steps to the optimal process:

**1.** The current situation and solution needs of your company are determined and defined. All possible solutions are outlined.



**2.** Your preferred solutions is developed further and customized for your company.

**3.** FeltenStein implements your individual solution on site and integrates it into the IT environment of your business.

**4.** Monitoring allows the new process to be continuously optimized.

FeltenStein offers  
you the best  
of printing



## Added value for your business through innovative print technology from leading manufacturers.

Every business needs a tailor-made printing solution that meets industry-specific needs while seamlessly integrating with the office environment. That's why FeltenStein offers a wide range of innovative printers and multifunctional systems from leading brand manufacturers. Many years of experience in the integration of innovative printing technologies and professional as well as reliable service form the basis for a particularly high level of **customer satisfaction**.

For more than 35 years, FeltenStein has been the exclusive Toshiba partner in Luxembourg. In addition to Toshiba, FeltenStein also collaborates with manufacturers such as Xerox, HP, Epson, Lexmark, OKI and Brother to provide your company with the latest technologies and printing solutions.

Who FeltenStein  
works with:

**TOSHIBA**

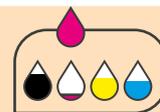
**xerox**



**brother** **EPSON**

 **Lexmark** **OKI**

### New: Automatic supply of consumables

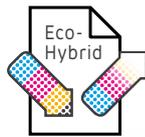


It goes without saying that FeltenStein has consumables and replacement materials from all brands at your disposal. If desired, your printers can also automatically report the pre-defined fill level of the toner cartridges, or a fault. FeltenStein automatically and promptly provides you with new cartridges at the agreed price – whether for a single unit or the entire arsenal of printers. **Contact us:**

→ [consommables@feltenstein.lu](mailto:consommables@feltenstein.lu)

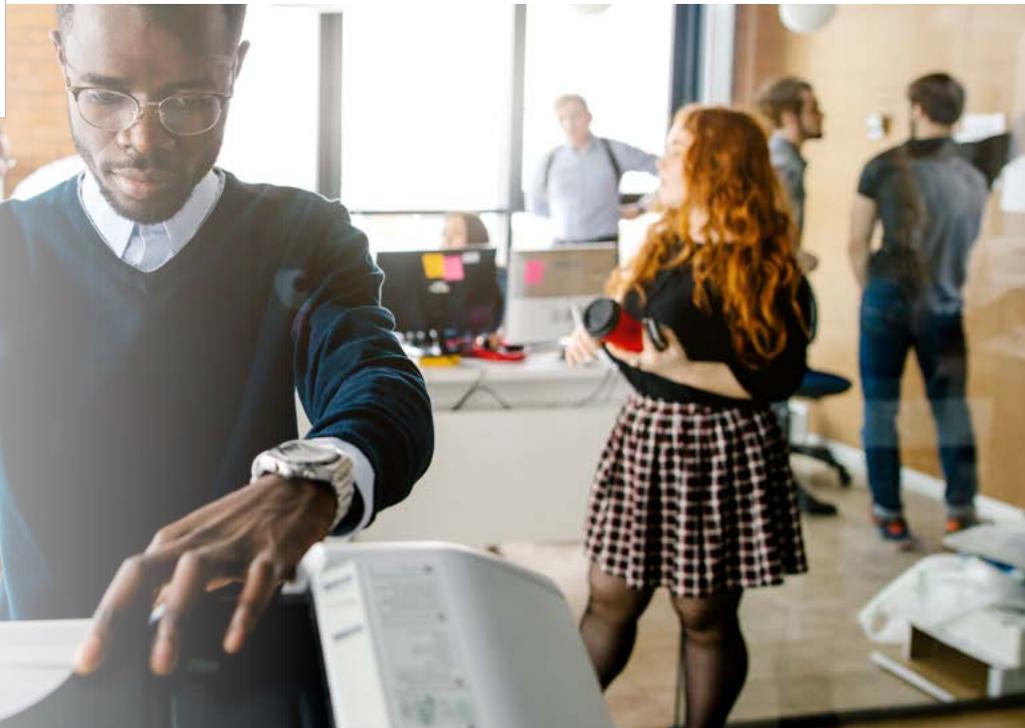
## Increasing sustainability with innovative printing technologies

Modern multi-functional systems are not only suitable for cloud and mobile printing, but also for the growing awareness of sustainability. In addition to conventional printing, the innovative **Eco-Hybrid system** from Toshiba offers a special toner for printing multiple times on the same paper. With FeltenStein, you can simultaneously save paper, protect valuable resources and optimize your company's carbon footprint.



### FeltenStein – your partner for:

- Specialist printers
- Multi-functional devices
- Printers
- Scanners
- Large-format printers
- Barcode printers
- Copiers



At home  
in many  
industries

work.

## FeltenStein provides solutions - whether for processing paper, cash or your business mail.

No matter what industry your company operates in, FeltenStein provides you with professional technologies for your daily work. Thus, spiral and thermal binding machines quickly get all of your paper documents into shape, while folding and inserting machines automate the processing of your business mail. The assortment ranges from packaging and wrapping machines to shredders in many sizes for paper, DVD, USB stick and HDD.

For businesses where the professional processing of cash is part of everyday life, all solutions must meet industry-specific reliability and security requirements and comply with **high standards of precision and security**. FeltenStein has a team of experienced employees who are specially trained in the supervision and maintenance of these specific machines. Our range of electronic cash processing machines combines price and performance to meet all requirements and budgetary guidelines – whether they're coin and banknote counters, banding machines, counterfeit money and precious metal detectors.



Who we work with:

**BINDOMATIC**  
BINDING EFFICIENCY EXPERTS

**RENZ**

**IDEAL**

**intimus**  
INFORMATION SECURITY

**HEFTER**  
SYSTEMFORM

**CA CUMMINS**  
CUMMINS-ALLISON CORP.



## **FeltenStein – your partner for:**

- Coin and banknote counters
- Counterfeit money detectors
- Precious metal detectors
- Folding and inserting machines
- Document shredders
- Spiral and thermal binding machines
- Packaging machines
- Wrapping machines
- Banding machines
- Precision scales
- Creasing machines
- Standard and budget security
- Good price-performance ratio
- Superior maintenance service



For optimal  
flow of  
information



**Holistic document management with FeltenStein.  
From content generation to everyday life in the digital office.**

When designing your company's electronic document management process, FeltenStein always keeps an eye on the entire future flow of information. Every document finds its rightful place in the **digital office** and is available to all authorized users at all times. For this to happen, FeltenStein structures and organizes the entire subsequent processing chain for all documents right from the start.



- **Acquisition:**  
All documents are recorded and categorised.
- **Transformation:**  
Using optical character recognition (OCR), documents are digitised, structured, and indexed.
- **Management:**  
The order and availability of documents is systematically structured.
- **Storage:**  
Each document is assigned a permanent place where it is available at all times.
- **Cloud:**  
All information is securely stored independently of internal IT systems.

# Software that changes your world. At a lower cost and leaving more time for the essentials.

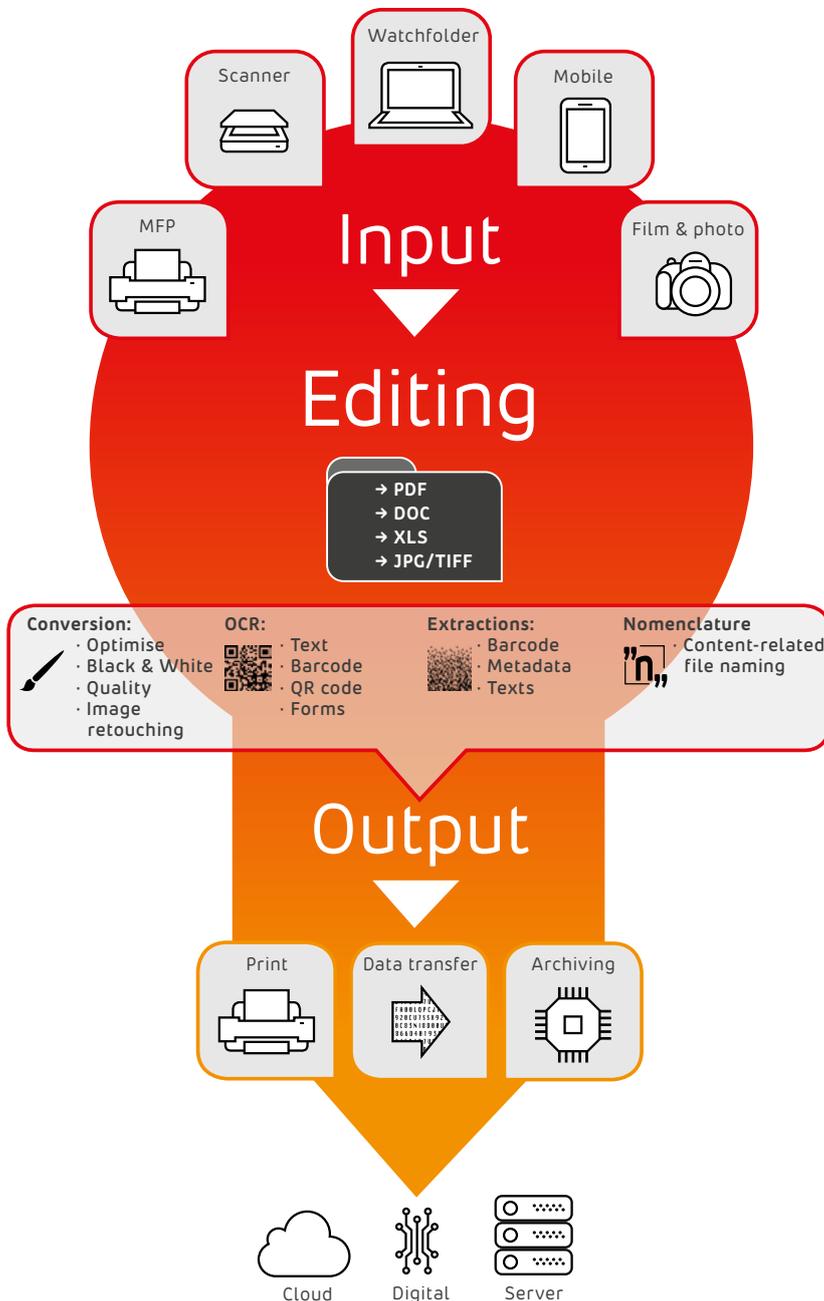
FeltenStein offers you suitable tools in the areas of:

- Workflow management, including document handling
- Print and user management
- OCR and PDF processing
- Colour management

Our software partners:

**KOFAX**

PaperCut



## How your documents are managed with FeltenStein.

FeltenStein provides advice, oversees your individual process optimization and provides you with the latest hardware and software technologies.

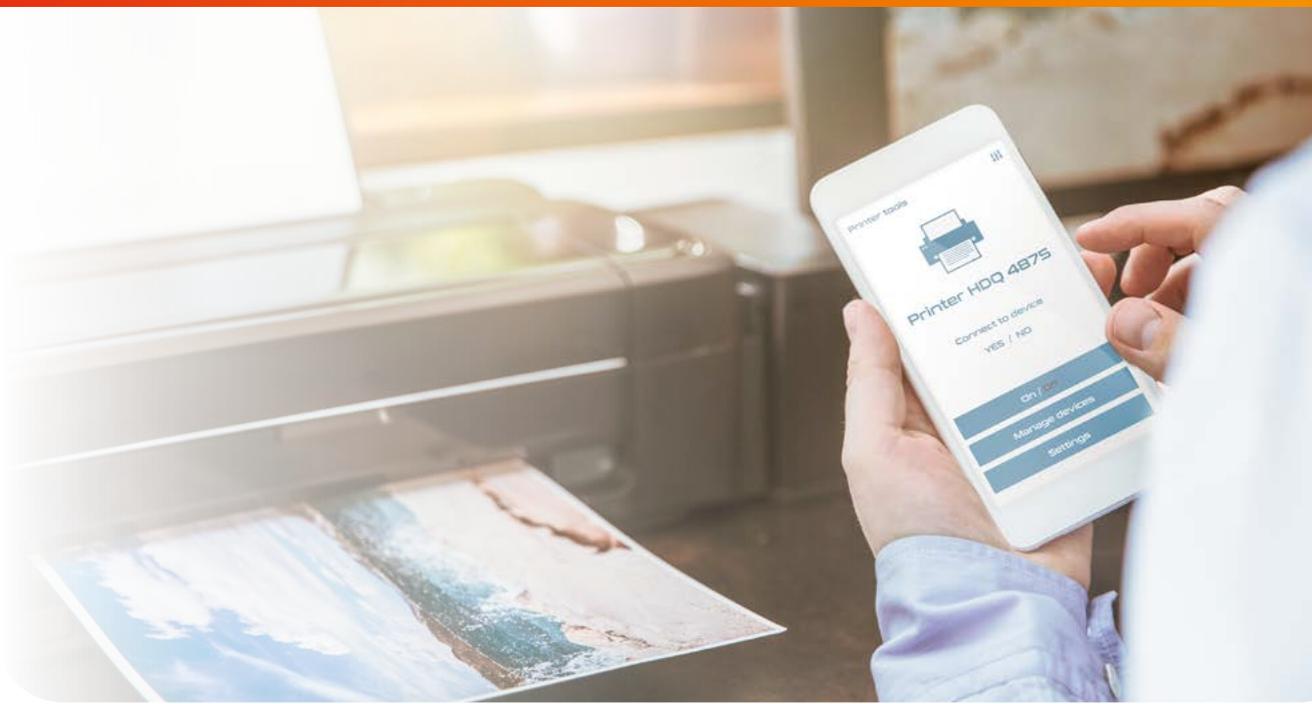


## FeltenStein makes you mobile.

For your company's electronic document management to keep up with the increasing mobility of our everyday work, it must be accessible anytime, anywhere.

It becomes even more efficient when remote input from laptops, tablets and smartphones is directly accessible by all other employees. Centralized document and print management creates numerous new applications that save you time and money. This allows your staff to **also have access to printers in the office** while they are on the road or to send their print jobs to their current location in the company.





## Smoother flow for your business.

In terms of mobile access to your document management, cloud-based solutions don't only enable queries and research, but also data input, e.g. by scan or photo. This means that all information created on the move has long been recorded when your employees return from their business trip.



## FeltenStein speaks your language.

Designing and implementing individual solutions require a high level of understanding of the requirements and processes in your company. It starts with the language skills of the 22 FeltenStein employees.

They will gladly advise you in **Luxembourgish, French, German, English, Portuguese and Italian.**



## Optimize printing, work and flow with FeltenStein.

Rely on an experienced partner for printing and copying machines, office machines, cash and mail processing, as well as for your company's data management. FeltenStein develops and integrates tailor-made solutions in close partnership with leading manufacturers.

In this way, you create real added technological value for your company through digitization and transformation.

## FeltenStein – your partner:

- with more than 35 years' experience
- for electronic document management
- for printer technology
- for paper, mail and money processing solutions
- for industry-specific solutions for the digital office
- with the ability to communicate in 6 languages



# FeltenStein

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